



OneStop MPSPortal

Add Value & Take Control

Managed Print Services (MPS) provide an effective and dynamic way for companies to purchase and lease all of their printing requirements from colour MFP's, departmental copiers and desktop inkjet printers, all the way through to printer consumables. A true MPS solution includes outsourcing not only the hardware, software and supplies but also the servicing and support.

What are the benefits of offering a MPS Solution?

Everyone in the printing industry is continuously looking for new ways to retain and increase business and revenue. An MPS solution not only provides your customers with a cost-effective and convenient service, but there are huge benefits to your business too:

- Increased margins – enables you to negotiate with customers on many levels and not just price. It also provides you with an increased and more reliable revenue stream than if you simply sold them a printer.
- Add customer value – enables you to provide your customers with a pro active service, which brings increased customer loyalty.
- Stand out from your competitors – gain an advantage over your competitors who don't yet offer an MPS solution and compete on the same level as those who do.
- Protect your customer base – without offering an MPS solution you are at risk of a competitor offering it to them and you may struggle to ever get that customer back again.
- Increase your customer retention rates – provide your customers with a great service and they will never need to go anywhere else, after all no-one else will know them like you do!

OneStop MPS Portal

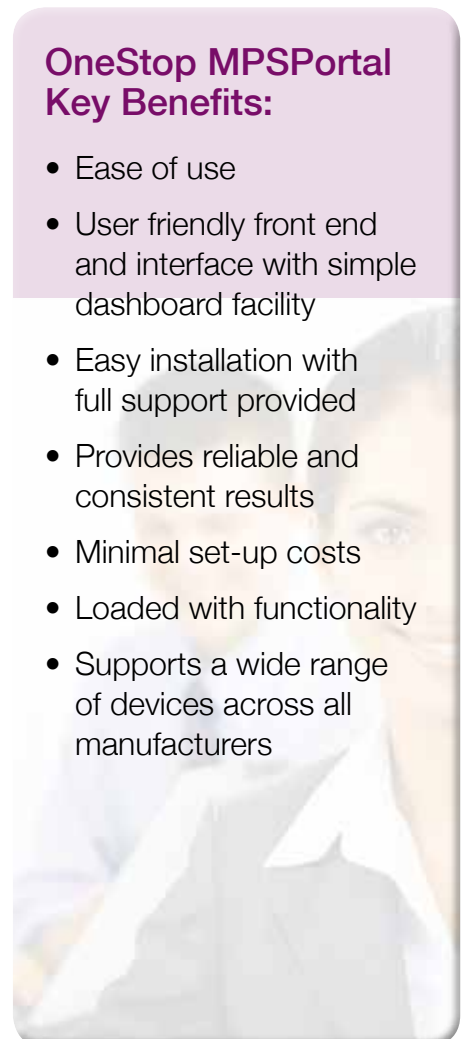
One of the biggest challenges faced by dealers looking to offer MPS Solutions is collecting and recording all of the information available from the devices, such as copier meter readings, how much toner is left, any problems on the device etc, in order to keep them running smoothly. Add to this the fact that different manufacturers all have very different tools to perform this task, each requiring their own configurations and producing reports in different formats. You can see how this could easily become a logistical nightmare if done manually.

So in order to offer an effective MPS Solution you need to have an easy to use tool to help manage all of this information...

OneStop MPSPortal.

OneStop MPSPortal Key Benefits:

- Ease of use
- User friendly front end and interface with simple dashboard facility
- Easy installation with full support provided
- Provides reliable and consistent results
- Minimal set-up costs
- Loaded with functionality
- Supports a wide range of devices across all manufacturers



OneStop MPSPortal Features

Collect readings in one simple process

OneStop MPSPortal can be set up to automatically collect meter readings from any networked printer or MFP. Readings can be scheduled to take place monthly, weekly or even daily and the results are automatically uploaded to a central location for processing. This means that you can rest assured that the readings are always collected at the correct time.

Constantly monitor device status

OneStop MPSPortal can be set up to monitor the current status of all network devices at any time. Therefore devices can be checked at regular or random intervals as required by the administrator. It is also possible to receive SNMP traps from the devices in real-time – which means that as soon as a problem occurs, OneStop MPSPortal is notified and then alerts the necessary contact(s) via email or SMS. This enables you to provide an immediate resolution to your customer, that's great service!

Local Printer Agent

The Local Printer Agent provides you with a tool that can be installed on all computers across the organisation, this means it can also collect data from local printer devices that have not been installed on the network. This ensures that organisations have a complete understanding of all the printing that takes place across the business and can monitor costs accurately and take any necessary action accordingly.

No user intervention required

Because OneStop MPSPortal agent runs as a Windows -based service, this means as a user once you've set up your schedules the programme will just run automatically without you needing to do anything more. Results are then uploaded automatically to the OneStop MPSPortal Web Server for you to view.

Automatic discovery of new devices

If your customer installs a new printing device on their network without letting you know, then OneStop MPSPortal will be able to pick up the device and start reporting on it, so you can be confident the results provided are always accurate.

Simple Dashboard View

Users of OneStop MPSPortal love the simple Dashboard view which provides them with an instant overview of the current status and historical data, all at a quick glance, which is great for the support departments who are monitoring the devices

Multiple Scan Groups.

Multiple Scan Groups provide the ultimate in flexibility when it comes to obtaining readings. They provide you with the ability to create groups and then each group can have its own individual set of parameters, such as what devices to scan for, how often to scan and what notifications are required. This means that you only receive the information you need and are not overloaded with unnecessary data.

Solid Security Settings

We know that security is one of the key issues affecting outsourcing and so we ensure that all areas of the system can be restricted on a user by user basis. Users only have access to their group and sub groups, with the ability to set further restrictions based on each user's requirement. This provides your customer with complete peace of mind that their information is safe.

Branded Virtual Web Server

We are able to provide a personally branded Virtual Web Server for individual clients, so can you offer a solution that is unique.



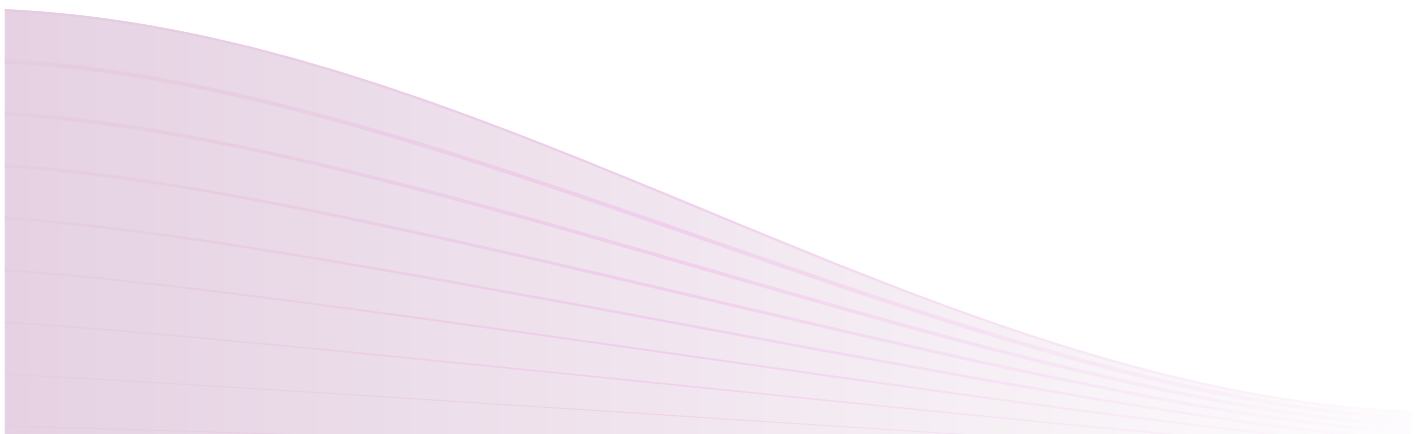
Device View Main Tab



Dashboard View



Scan Configuration Page



Features at a Glance:

- Agent runs as a Windows-based Service, so no user intervention is required
- Automatic discovery of network print devices, so no manual entry is required
- Multi Scan Groups for greater flexibility
- Results are automatically uploaded to OneStop MPSPortal Virtual Web Server
- Scalable Solution as licensing is based on number of machines monitored



Supports wide range of machines

Many printer manufacturers offer their own MPS solutions however these are often designed just to work on their own machines. OneStop MPSPortal has been designed to work across a wide range of devices, covering all manufacturers.

Scalable Solution

Our Licensing agreement is based on the number of machines monitored, so the overall solution is accessible to everyone from SME's to large multi-site organisations and can be adapted easily to suit changing requirements, so you know the solution will always be suitable no matter what size your customer is.

Standard Network Protocols

We don't believe in making things more complicated than they need to be, so OneStop MPSPortal uses standard network protocols such as SNMP for device readings and HTTPS for the secure uploading of results.

Simple link to your back office systems

All data can be exported in CSV or XML format ready to import seamlessly into your back office systems such as CommonSense, Evatic, VALELink and more

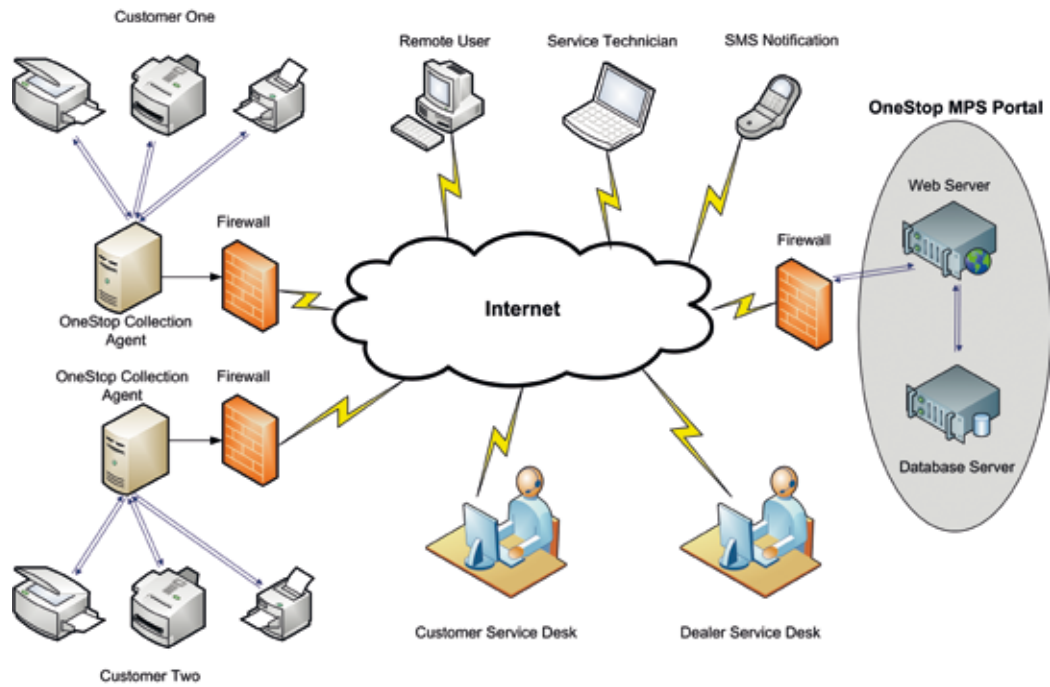
Minimum Set-up Costs

With packages starting from just 100 licences and also the ability to take out a 'pay monthly' option it's never been more affordable to implement an MPS solution.



Log-in Screen

OneStop MPSPortal Information Flow Diagram



From A Name You Can Trust

OneStop MPSPortal has been developed by BITS (Business I.T. Systems Ltd) who have been in the industry for over 20 years. We are a UK company with our Head Office located in Surrey and have a team of experienced technical staff, so you can rely on us to provide you with comprehensive support whenever you need it.



104A Roebuck Road, Chessington, Surrey KT9 1EU
T: +44 (0)20 3258 4020 F: +44 (0)20 3258 4030
E: info@bits.uk.com www.bits.uk.com